

**Cooper B-Line**  
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**November 16th, 2009**

**To: All Cooper B-Line Distributors or Wholesalers, Manufacturer's Representatives, and Sales Personnel**

**Subject: Price Increase Announcement**

Steel and aluminum market prices have continued to show strength over the past 75 days. While recently they have shown signs of flattening out, it appears that this new higher level of cost will continue for the foreseeable future even though overall demand for these commodities remains weak. As such, Cooper B-Line is announcing a price increase to cover the additional costs to manufacture the following products:

**Effective January 18<sup>th</sup>, 2010, Cooper B-Line will be implementing a price increase on the following products:**

<u>Product Line</u>	<u>Average Increase</u>	<u>Method of Change</u>
Bolted Framing – Channel/Fittings	4%	List Price
Pipe Hangers	5%	List Price
Spring Steel Fasteners	3%	List Price
Safety Gratings	3%	List Price
Electrical Enclosures	5%	List Price
Meter Sockets	5%	List Price
Comm/Data Rack & Runway Products	3%	List Price
Comm/Data Enclosures	5%	List Price
Cable Tray	5%	Multiplier

This announcement is intended to provide notice that all previous price sheets currently in effect shall be deemed invalid and will be replaced by the updated sheets as indicated for all orders received on or after **January 18<sup>th</sup>, 2010**. All applicable Cooper B-Line price sheets will be made available in both spreadsheet and PDF form on or before December 4, 2009. These price sheets may be downloaded at <http://www.cooperbline.com/Pricing/20100118.asp>

These announced list price increases will also be applied to all blanket and special pricing agreements.

Should you have any questions regarding this announcement, please contact your local B-Line Manufacturer's Representative or your B-Line salesperson directly. Thank you for your continued support of Cooper B-Line products.

Respectfully,

A handwritten signature in black ink that reads "Joe Kline".

Joe Kline  
VP of Marketing